

**Hospital Collective Bargaining Analysis - Transformation Fund
(Gross \$ in millions)**

Rebasing at 100% / 100% applied first, then ATB - Hospitals

| Scenario 2 - Statewide | TOTALS (Gross) | | | | | | |
|---------------------------|-----------------------|-----------|----------|---------------------|-----------|-----------|---------|
| | Collective Bargaining | | | Rest of State (ROS) | | | Total |
| | FD | All Other | Total CB | FD | All Other | Total ROS | |
| Payments | 730 M | 323 M | 1,053 M | 295 M | 80 M | 374 M | 1,428 M |
| Rebasing (Gains & Losses) | 90 M | 166 M | 256 M | 3 M | -4 M | -1 M | 255 M |
| 2% ATB | 130 M | 136 M | 265 M | 136 M | 78 M | 214 M | 479 M |
| CAH/ESN Pools | 69 M | 0 M | 69 M | 156 M | 5 M | 161 M | 230 M |
| Residual Need | 442 M | 22 M | 464 M | 0 M | 0 M | 0 M | 464 M |

| Collective Bargaining Only | Total | | | Hospitals with NO Residual Need | | | Hospitals with Residual Need | | |
|----------------------------|-------|-----------|----------|---------------------------------|-----------|----------|------------------------------|-----------|----------|
| | FD | All Other | Total CB | FD | All Other | Total CB | FD | All Other | Total CB |
| CB Need (MA Share) | 716 M | 190 M | 906 M | 60 M | 124 M | 183 M | 656 M | 66 M | 722 M |
| Offsets | 716 M | 190 M | 906 M | 60 M | 124 M | 183 M | 656 M | 66 M | 722 M |
| Rebasing (Gains) | 136 M | 130 M | 267 M | 48 M | 119 M | 167 M | 88 M | 12 M | 100 M |
| 2% ATB | 115 M | 38 M | 153 M | 7 M | 5 M | 12 M | 107 M | 33 M | 140 M |
| CAH/ESN Pools | 23 M | 0 M | 23 M | 4 M | 0 M | 4 M | 19 M | 0 M | 19 M |
| Residual Need | 442 M | 22 M | 464 M | 0 M | 0 M | 0 M | 442 M | 22 M | 464 M |

**Hospital Collective Bargaining Analysis - Transformation Fund
(Gross \$ in millions)**

Rebasing at 100% / 100% applied first, then ATB - Hospitals

| Scenario 2 - Statewide: | SFY 2018-19 (Gross) | | | | | | |
|---------------------------|-----------------------|-----------|----------|---------------------|-----------|-----------|-------|
| | Collective Bargaining | | | Rest of State (ROS) | | | Total |
| | FD | All Other | Total CB | FD | All Other | Total ROS | |
| Payments | 102 M | 48 M | 150 M | 111 M | 17 M | 128 M | 278 M |
| Rebasing (Gains & Losses) | 17 M | 28 M | 45 M | 5 M | 3 M | 8 M | 53 M |
| 2% ATB | 19 M | 19 M | 38 M | 19 M | 11 M | 31 M | 68 M |
| CAH/ESN Pools | 40 M | 0 M | 40 M | 87 M | 3 M | 90 M | 130 M |
| Residual Need | 26 M | 0 M | 26 M | 0 M | 0 M | 0 M | 26 M |

| Collective Bargaining Only | Total | | | 28 Hospitals with NO Residual Need | | | 20 Hospitals with Residual Need | | |
|----------------------------|-------|-----------|----------|------------------------------------|-----------|----------|---------------------------------|-----------|----------|
| | FD | All Other | Total CB | FD | All Other | Total CB | FD | All Other | Total CB |
| CB Need (MA Share) | 59 M | 16 M | 74 M | 12 M | 14 M | 26 M | 47 M | 1 M | 48 M |
| Offsets | 59 M | 16 M | 74 M | 12 M | 14 M | 26 M | 47 M | 1 M | 48 M |
| Rebasing (Gains) | 18 M | 11 M | 30 M | 11 M | 11 M | 22 M | 8 M | 0 M | 8 M |
| 2% ATB | 14 M | 4 M | 18 M | 1 M | 3 M | 4 M | 13 M | 1 M | 14 M |
| CAH/ESN Pools | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M |
| Residual Need | 26 M | 0 M | 26 M | 0 M | 0 M | 0 M | 26 M | 0 M | 26 M |

| Scenario 2 - Statewide | SFY 2019-20 (Gross) | | | | | | |
|---------------------------|-----------------------|-----------|----------|---------------------|-----------|-----------|-------|
| | Collective Bargaining | | | Rest of State (ROS) | | | Total |
| | FD | All Other | Total CB | FD | All Other | Total ROS | |
| Payments | 174 M | 85 M | 259 M | 110 M | 27 M | 136 M | 396 M |
| Rebasing (Gains & Losses) | 23 M | 43 M | 66 M | 2 M | 2 M | 4 M | 70 M |
| 2% ATB | 37 M | 39 M | 76 M | 39 M | 22 M | 61 M | 137 M |
| CAH/ESN Pools | 29 M | 0 M | 29 M | 69 M | 3 M | 71 M | 100 M |
| Residual Need | 85 M | 4 M | 89 M | 0 M | 0 M | 0 M | 89 M |

| Collective Bargaining Only | Total | | | 23 Hospitals with NO Residual Need | | | 25 Hospitals with Residual Need | | |
|----------------------------|-------|-----------|----------|------------------------------------|-----------|----------|---------------------------------|-----------|----------|
| | FD | All Other | Total CB | FD | All Other | Total CB | FD | All Other | Total CB |
| CB Need (MA Share) | 176 M | 47 M | 222 M | 29 M | 34 M | 62 M | 147 M | 13 M | 160 M |
| Offsets | 176 M | 47 M | 222 M | 29 M | 34 M | 62 M | 147 M | 13 M | 160 M |
| Rebasing (Gains) | 34 M | 33 M | 67 M | 18 M | 33 M | 52 M | 16 M | 0 M | 16 M |
| 2% ATB | 34 M | 10 M | 43 M | 6 M | 0 M | 7 M | 28 M | 9 M | 37 M |
| CAH/ESN Pools | 23 M | 0 M | 23 M | 4 M | 0 M | 4 M | 19 M | 0 M | 19 M |
| Residual Need | 85 M | 4 M | 89 M | 0 M | 0 M | 0 M | 85 M | 4 M | 89 M |

**Hospital Collective Bargaining Analysis - Transformation Fund
(Gross \$ in millions)**

Rebasing at 100% / 100% applied first, then ATB - Hospitals

| Scenario 2 - Statewide | SFY 2020-21 (Gross) | | | | | | |
|---------------------------|-----------------------|-----------|----------|---------------------|-----------|-----------|-------|
| | Collective Bargaining | | | Rest of State (ROS) | | | Total |
| | FD | All Other | Total CB | FD | All Other | Total ROS | |
| Payments | 283 M | 99 M | 382 M | 38 M | 21 M | 59 M | 441 M |
| Rebasing (Gains & Losses) | 24 M | 46 M | 70 M | -1 M | -1 M | -2 M | 68 M |
| 2% ATB | 37 M | 39 M | 76 M | 39 M | 22 M | 61 M | 137 M |
| CAH/ESN Pools | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M |
| Residual Need | 223 M | 14 M | 236 M | 0 M | 0 M | 0 M | 236 M |

| Collective Bargaining Only | Total | | | 13 Hospitals with NO Residual Need | | | 35 Hospitals with Residual Need | | |
|----------------------------|-------|-----------|----------|------------------------------------|-----------|----------|---------------------------------|-----------|----------|
| | FD | All Other | Total CB | FD | All Other | Total CB | FD | All Other | Total CB |
| CB Need (MA Share) | 299 M | 79 M | 379 M | 0 M | 41 M | 41 M | 299 M | 39 M | 338 M |
| Offsets | 299 M | 79 M | 379 M | 0 M | 41 M | 41 M | 299 M | 39 M | 338 M |
| Rebasing (Gains) | 40 M | 51 M | 91 M | 0 M | 40 M | 40 M | 40 M | 12 M | 51 M |
| 2% ATB | 37 M | 14 M | 51 M | 0 M | 1 M | 1 M | 37 M | 13 M | 50 M |
| CAH/ESN Pools | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M |
| Residual Need | 223 M | 14 M | 236 M | 0 M | 0 M | 0 M | 223 M | 14 M | 236 M |

| Scenario 2 - Statewide | SFY 2021-22 (Gross) | | | | | | |
|---------------------------|-----------------------|-----------|----------|---------------------|-----------|-----------|-------|
| | Collective Bargaining | | | Rest of State (ROS) | | | Total |
| | FD | All Other | Total CB | FD | All Other | Total ROS | |
| Payments | 171 M | 91 M | 262 M | 35 M | 15 M | 50 M | 312 M |
| Rebasing (Gains & Losses) | 26 M | 48 M | 74 M | -3 M | -7 M | -11 M | 64 M |
| 2% ATB | 37 M | 39 M | 76 M | 39 M | 22 M | 61 M | 137 M |
| CAH/ESN Pools | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M |
| Residual Need | 108 M | 4 M | 112 M | 0 M | 0 M | 0 M | 112 M |

| Collective Bargaining Only | Total | | | 19 Hospitals with NO Residual Need | | | 29 Hospitals with Residual Need | | |
|----------------------------|-------|-----------|----------|------------------------------------|-----------|----------|---------------------------------|-----------|----------|
| | FD | All Other | Total CB | FD | All Other | Total CB | FD | All Other | Total CB |
| CB Need (MA Share) | 182 M | 48 M | 230 M | 19 M | 35 M | 54 M | 163 M | 13 M | 176 M |
| Offsets | 182 M | 48 M | 230 M | 19 M | 35 M | 54 M | 163 M | 13 M | 176 M |
| Rebasing (Gains) | 44 M | 35 M | 79 M | 19 M | 34 M | 54 M | 25 M | 0 M | 25 M |
| 2% ATB | 30 M | 10 M | 40 M | 0 M | 0 M | 0 M | 30 M | 9 M | 39 M |
| CAH/ESN Pools | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M | 0 M |
| Residual Need | 108 M | 4 M | 112 M | 0 M | 0 M | 0 M | 108 M | 4 M | 112 M |

Health Care Transformation Fund Financing - [REDACTED]

| | FY19 | FY20 | FY21 | FY22 | CB Total (4 Years) |
|------------------------------------|--------------|--------------|--------------|--------------|-----------------------|
| Hospital: CB | 62 | 222 | 379 | 230 | 893 |
| Hospital: Trend (Net CB Costs) | 31 | 61 | 61 | 61 | 214 |
| Hospital Rebasing Offset | (30) | (67) | (91) | (79) | (267) |
| New -- Rebasing Losses | 0 | 0 | 0 | 0 | 0 |
| New -- Safety Net Payments Offset | 0 | (24) | 0 | 0 | (24) |
| New -- Additional Hospital Relief | 0 | 0 | 0 | 0 | 0 |
| New -- Contract Benefit | (10) | 0 | 0 | 0 | (10) |
| Hospital Subtotal | 53 | 193 | 349 | 213 | 806 |
| Nursing Home: CB | 35 | 104 | 173 | 104 | 415 |
| Nursing Home: Trend (Net CB Costs) | 17 | 40 | 40 | 40 | 137 |
| Nursing Home Subtotal | 51 | 144 | 213 | 144 | 552 |
| Total Cost (Gross) | \$104 | \$336 | \$562 | \$356 | 1358 |

| | | | | | |
|---|-------|-------|-------|-------|---------|
| Anticipated Use of Funds Receipts (with Federal Share) | \$104 | \$336 | \$560 | \$0 | \$1,000 |
| Other Funds Needed | \$0 | \$0 | \$2 | \$356 | \$358 |

Based on Hospital Contract Costs/Need as of September 21, 2018